



Atlas Copco Industrial Technique 2019



Facts in brief



*Founded in 1873 in
Stockholm, Sweden.
Presence in 180 countries.*



Employees



Annual revenues

Industrial Technique

~ 8 000

BSEK 16.4 (BEUR 1.7)

The Atlas Copco Group

~ 34 000

BSEK 86 (BEUR 9)

Figures from the annual report 2017.

Industrial Technique divisions

Atlas Copco Industrial Technique

Industrial Technique Service



Motor Vehicle Industry Tools and Assembly Systems



Industrial Assembly Solutions



General Industry Tools and Assembly Systems



Chicago Pneumatic Tools



Industrial Technique brands



Major customer segments



Broad offer within assembly technologies

Multiple industries



TIGHTENING



Aerospace



DRILLING



Metal fabrication



MATERIAL
REMOVAL



Automotive



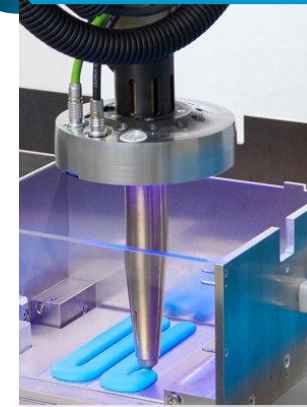
SELF-PIERCE
RIVETING



Automotive



ADHESIVE
DISPENSING



Automotive



FLOW DRILL
FASTENING



A strategic partner for the automotive industry

SIMULTANEOUS
ENGINEERING



BODY IN WHITE



FINAL ASSEMBLY



ERROR PROOFING



QUALITY ASSURANCE



SERVICE

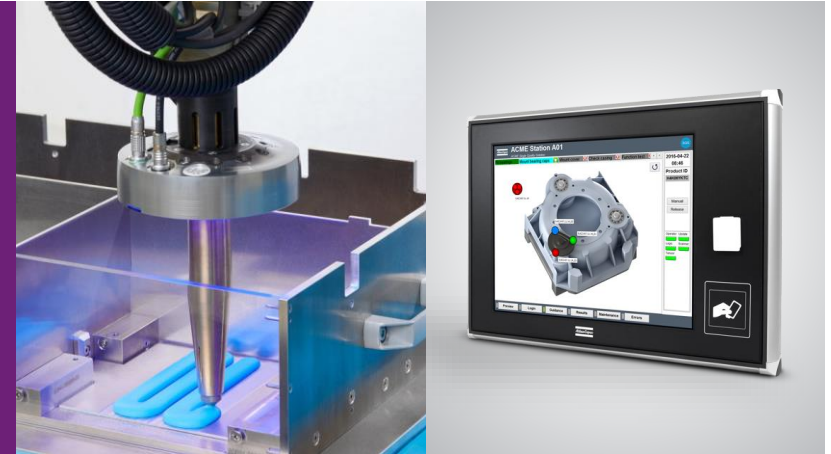


Solutions for “The Smart Factory”

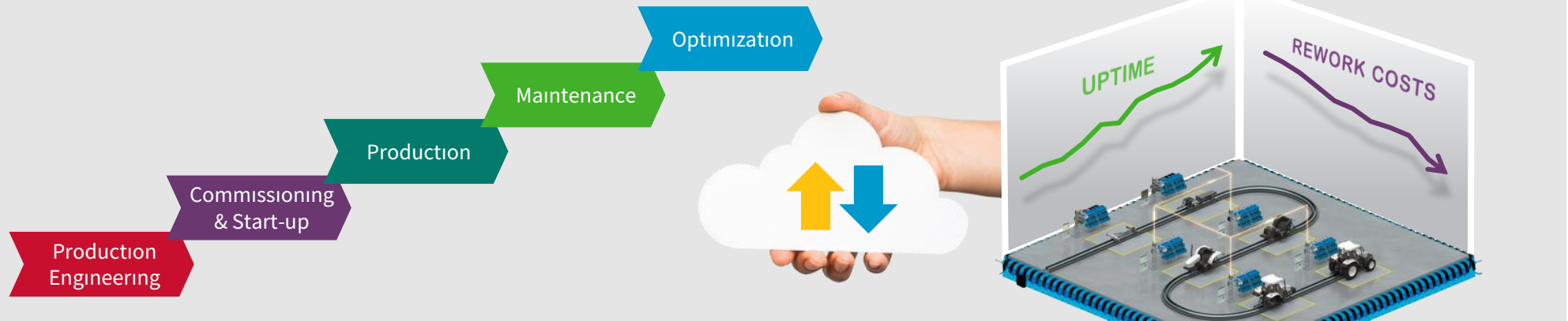
Flexible automation



In-line process control



Data driven service



A strategic approach to acquisitions

SCA

2011



Adhesive systems and metering technology

SETI-TEC

2011



Drilling equipment

SYNATEC

2013



Quality control solutions

SALTUS

2013



Mechanical and electrical wrenches

RAPID-TORC

2013



Hydraulic torque wrenches and pumps

TENTEC

2013



High torque bolting solutions

HENROB

2014



Self-pierce riveting

TITAN

2014



Hydraulic torque wrenches and pumps

PIVOTWARE

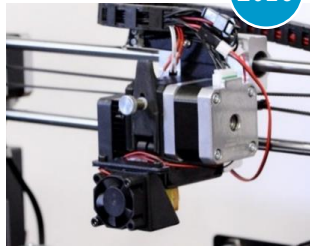
2015



Process control solutions

BONDTECH

2016



Adhesive dispensing equipment

PHILLIP-TECH

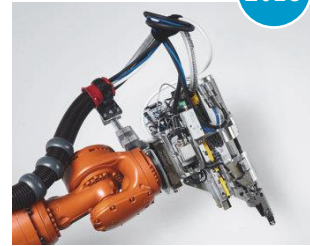
2016



Self-pierce riveting

KLINGEL GmbH

2018



Flow drill fastening

QUISS

2018



Quality inspection

Strong global service support

We provide knowledge intensive service to our customers for

- ✓ Increased uptime
- ✓ Improved process quality
- ✓ Increased efficiency in production, maintenance & quality processes



A modular service offering



Start-up



Maintenance



Optimization



Industrial Technique – service worldwide

90 Countries

100 Service salesmen
and specialist engineers

750 Service agreements where
180 are on-site workshops

1 800 Own service technicians

150 000 Tools maintained per year

4 Tightening
laboratories

9 National
accredited
laboratories

12 Accredited
calibration
laboratories



21 Customer
Centers

180 Tool Management
Centers

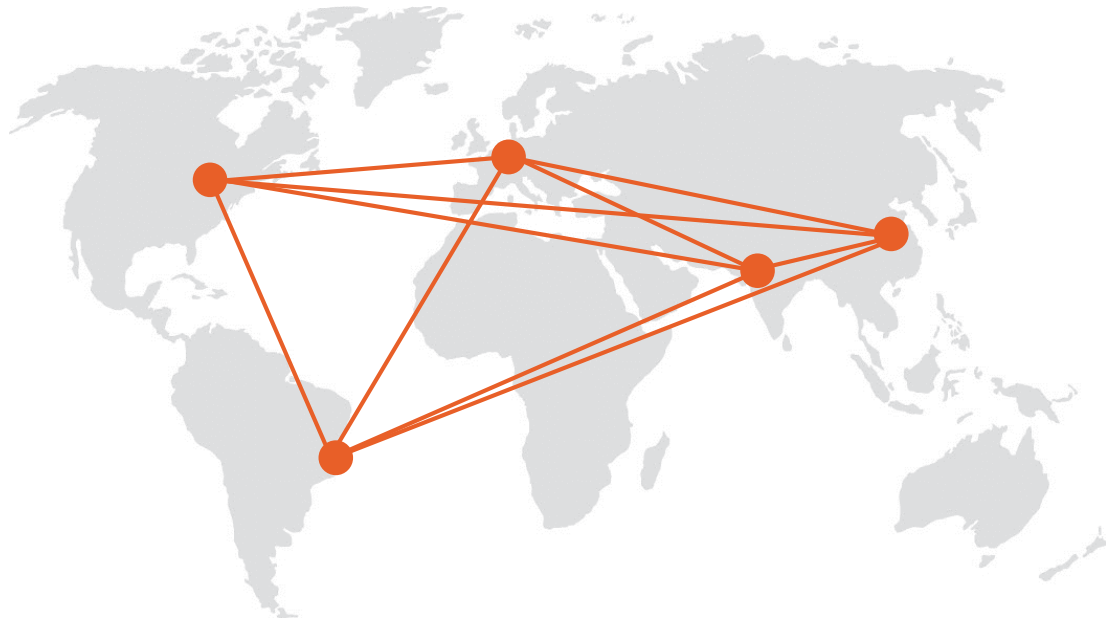
Industrial Technique production facilities



Applications centers

5

Application Centers strategically located around the world deliver high-quality, consistent solutions to our customers, both locally and globally.



Our global network of experts in application engineering, product development and project management offers the best value in designing both custom and standard solutions.

Daily direct deliveries – worldwide!

World distribution warehouse strategically situated in Belgium

- Serving 170 markets
- Fast deliveries, short lead times
- Web-based order tracking system
- Orders received before 4 pm are packed and shipped the same day

98⁰0
delivery
performance



Ergonomics and safety



- At Atlas Copco ergonomics and safety is a natural aspect of product design
- We design products that are light, compact and user friendly
- Products designed to minimize operator fatigue and work-related health problems
- Reducing tool noise and vibration to a minimum
- We have extensive application know-how...
- ...and publish literature, videos and training material about ergonomics and operator safety






Did you know that
every third car
is assembled with
Industrial Technique's
products and solutions?





Did you know that
a modern vehicle could
be assembled with:

-  **2 500** self-pierce rivets
-  **160** meter of adhesive
-  **500** safety critical bolts
-  **200** flow drill fasteners



Did you know
there are more than
**several million
fasteners**

needed to build a modern
passenger jet?





Did you know that
a modern smart phone has
up to 70 screws
per phone
to keep everything in place?



Atlas Copco

