



The world  
depends on data  
we power and cool™

2025 Corporate overview

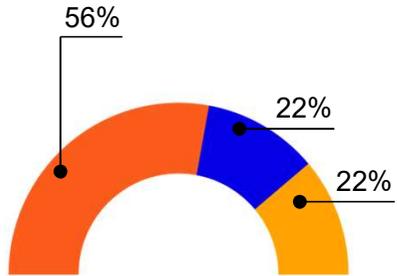
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The background is a dark, abstract composition of glowing fiber optic cables and particles. The cables are thin, curved lines in shades of blue, white, and orange, creating a sense of depth and movement. Scattered throughout are numerous small, bright particles, some appearing as streaks of light, others as distinct points of light, contributing to a high-tech, digital atmosphere.

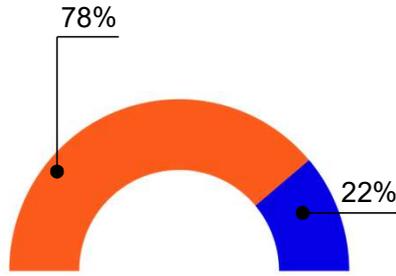
**The world depends on data  
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# Vertiv at-a-glance, fiscal 2024



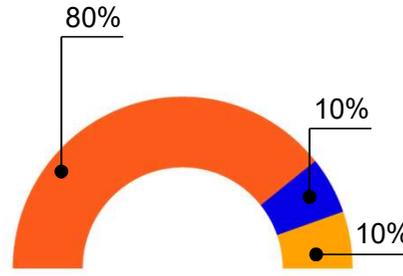
## Geography<sup>1</sup>

- Americas
- EMEA
- Asia Pacific



## Portfolio<sup>1</sup>

- Critical Infrastructure & Solutions
- Services & Spares



## Market Segment<sup>1,2</sup>

- Data Centers
- Communication Networks
- Commercial & Industrial

**~\$8.0B<sup>1</sup>**  
USD revenue

**~31,000**  
employees globally

**#1 in thermal**  
management<sup>3</sup>

**60+ years**  
in the industry

**130+**  
countries served

**#1 in 3-phase**  
**large UPS<sup>4</sup>**  
and power switching  
& distribution<sup>5</sup>

Note: <sup>1</sup>Based on FY 2024 revenue; <sup>2</sup>Market segment rounded to nearest 5%; <sup>3</sup>Dell'Oro Data Center Physical Infrastructure reporting 2024. <sup>4</sup>Omdia Data Center Power Distribution Tracker + Omdia UPS Hardware Market Tracker 2024, >250kVA. All else, company information as of December 31, 2024.

**Vertiv is a leader in power and cooling, supporting impactful market segments in all world regions**



# Global presence, local expertise



## ● Worldwide

Manufacturing Locations: **24**  
Service Centers: **310+**  
Service Field Engineers: **~4,000**  
Technical Support/Response: **~300**  
Customer Experience Centers/Labs: **27**

## ● Americas

Manufacturing Locations: **9**  
Service Centers: **170+**  
Service Field Engineers: **~1,750**  
Technical Support/Response: **~120+**  
Customer Experience Centers/Labs: **4**

## ● Europe, Middle East, and Africa

Manufacturing Locations: **9**  
Service Centers: **60+**  
Service Field Engineers: **~650**  
Technical Support/Response: **~130**  
Customer Experience Centers/Labs: **12**

## ● Asia Pacific

Manufacturing Locations: **6**  
Service Centers: **80+**  
Service Field Engineers: **~1,600**  
Technical Support/Response: **~50**  
Customer Experience Centers/Labs: **11**

Note: Company information as of December 31, 2024.

## Robust operations, supply chain and service presence globally

# Critical digital infrastructure market segments drivers & aligned strengths



Data centers	
Cloud & colocation	Enterprise & distributed IT

Communication networks
------------------------

Commercial & industrial
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## Market drivers and dynamics

- Speed and scale of AI deployment acceleration
- Increasing complexity and optionality in requirements
- Digital sovereignty and associated workload allocation

- Mobile technology deployment
- Convergence of mobile networks, IoT and cloud

- Digitalization, automation
- Nearshoring and reliable / high-quality power demand

## Aligned with Vertiv strengths

- Technology alignment with AI chip providers roadmaps
- Institutional knowledge
- Customize at scale
- Configure at speed
- Global operations and service
- Proven commercial and expanding channel distribution networks

- Unique portfolio of AC and DC power, thermal, services, and solutions
- Relationships with major players at the telecom-cloud junction

- Portfolio for IT operations continuity
- Experience to support high-stakes C&I applications

Continuous innovation to meet the evolving needs of a broad customer base

# Leading innovator with most complete critical digital infrastructure portfolio

Power Management	Thermal Management	IT Systems
<p><b>Power Train</b> - We have all the "cars" from grid-to-chip</p>  <p>Switchgear    Large Power Converters    Medium UPS    Energy Storage</p> <p>Power Distribution &amp; Solutions    Busbar    DC Power    Microgrid</p>	<p><b>Thermal Chain</b> - We have all the "links" from chip to heat reuse</p>  <p>Chilled Water    Direct Expansion    High-Density &amp; Liquid-Cooling</p> <p>Custom Thermal    Edge Thermal    Controls</p>	<p><b>IT Systems</b> - We have the components from distributed IT to gigawatt data center sites</p>  <p>1-Phase UPS    Rack PDU    Racks and Enclosures</p> <p>KVM &amp; Serial    High-Density Solutions</p>
<p><b>Infrastructure Solutions</b></p>	<p><b>Integrated, Prefabricated Solutions</b> for rapid, repeatable deployment</p>  <p>Power Modules &amp; Skids    Data Center Modules    Outside Plant</p>	
<p><b>Services</b></p>	<p><b>Project, Lifecycle and Digital Services</b> providing unmatched critical infrastructure enablement and support</p>  <p>Lifecycle Services    Project Services    Operational Support    Digital Services</p>	

Portfolio strength and uniqueness with end-to-end coverage

# Data center architecture evolution and enablement covered end-to-end



## Power Modules

- MV/LV Switchgear
- 3-Phase UPS
- Energy Storage
- Static Transfer Switch
- Cooling Units

## MV Busduct

## DC Power

## MV/LV Switchgear

## Microgrid Integration

- Battery Energy Storage System
- Fuel Cell Integration

## Energy Power Management System

Example Building Block: 7 MW, 100 racks, ~70kw/rack.

## Condensers

## Chillers/Outdoor Heat Rejection

## Transformer/ Distribution Units

## Room Cooling Heat Collection

## High-Capacity Busway

## Row Liquid Manifolds

## Row Coolant Distribution

## Rack Liquid Manifolds

## Custom Racking

## High-Capacity Rack Power Distribution

## IT Management + Software

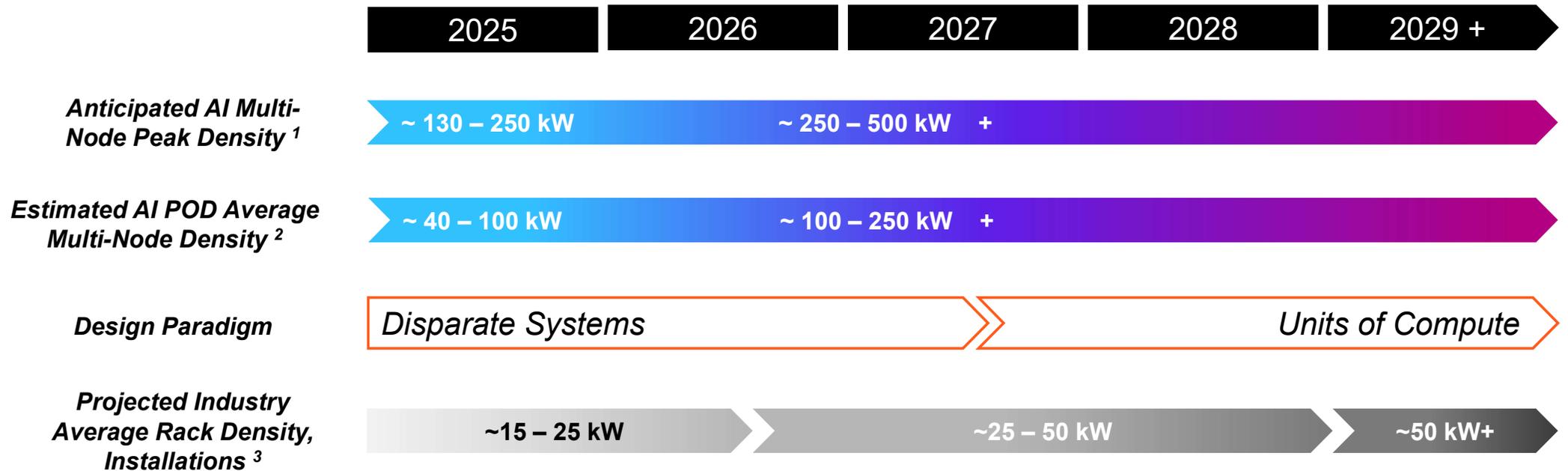
## Services

- Consultation, assessment & design
- Installation, integration & project management
- Startup & commissioning
- Lifecycle services
- Digital services

## Services, Monitoring & Controls

The most complete critical digital infrastructure portfolio - shaping the future and accelerating growth

# Anticipated increases in extreme and overall industry rack densities



Note: Projections. Rack density varies by application. <sup>1</sup> Management Estimates, assuming a multi-node is a system domain of multiple interconnected GPUs and CPUs in a rack-scale footprint ; <sup>2</sup> Management Estimates, assuming an AI POD consisting of 18 racks (9 per row) including 8 GPU multi-nodes at higher peak density and 10 networking racks; <sup>3</sup> Management Estimates; average densities of data center rack installations across Cloud, Colocation and Enterprise/Distributed IT.

**Densification roadmaps point to increasing peak rack densities resulting in estimated new build average rack density increasing across varying workload applications and market segments**

# Vertiv™ AI Hub

## The industry's first AI reference design portfolio for critical digital infrastructure

*“Virtually every industry is exploring opportunities to drive business value through AI, but there are more questions than answers around how to deploy the infrastructure. A recognized infrastructure provider like Vertiv is valuable to businesses building an AI strategy and looking for a single source for information.”*

**Sean Graham**  
Research Director  
Data center trends at IDC



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The standard for AI acceleration.



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